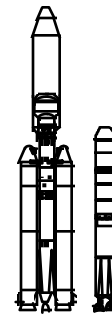# Acquisition Reform Success Story

Titan Space LaunchVehicles

System Program Manager: Col Tommy Brazie
Program Executive Officer: Mrs Darleen Druyun
Contractor: Lockheed Martin Astronautics
Contractor PM: Mr John Adamoli

Program Description

Provides highly reliable means of placing critical national security spacecraft into orbit . Titan IV supports Milstar, Defense Support Program, National Reconnaissance Office, and NASA from three launch complexes at Cape Canaveral AS, FL and Vandenberg AFB, CA with 41 missions on contract through FY03. Titan II supports the Defense Meteorological Satellite Program and NOAA's Tiros program from Vandenberg AFB, CA.

How Streamlining Made a Difference

A highly motivated government-contractor Integrated Product Team crafted a SAF/AQ approved Program Master Plan consisting of four interdependent contracts. Employing a strategy which relied upon trust and teamwork, insight versus oversight, and contractor involvement throughout the entire contract and business clearance process, the team used a concurrent fact-finding and negotiation approach which not only reduced settlement timelines, but also streamlined final negotiations, eliminated special contract provisions, and forged a greater understanding of contract scope. Specific results are as follows:

Measure	Aug 94	Mar 96
Military Standards and Specifications	60	1 Requested by Govt/ 13 On Contract
Contract Data Requirements (CDRLs)	264	62
Special Contract Provisions	154	16
Contract Definitization Process	12+ months	Current - 8 months Goal - < 6 months
Projected Program Office Manning (FFRDC and SETA manpower)	329 MTS	247 MTS

Bottom Line: In 18 months, the Titan program achieved a 33% reduction in contract settlement time (doing it **faster**), a 25% reduction in FFRDC/SETA support (doing it **cheaper**) to offset program funding shortfalls, a 90% reduction in contract provisions, and a 78% reduction in both mil specs/standards and CDRLs (doing it **better**).